

Statistical Market Analysis

| Status | # Listings | List Volume | Sold Volume | | List Price | Sold Price | Sale/ List Price | Apx SF - Main | List Price Per Apx SF - Main | Sold Price Per Apx SF - Main | Agent Days On Market | Cumulative Days On Market |
|----------------|------------|-------------------|-------------------|-------------|------------------|------------------|------------------|---------------|------------------------------|------------------------------|----------------------|---------------------------|
| Closed | 39 | 19,851,600 | 19,228,400 | Low | 78,900 | 62,100 | 0.79 | 632 | 47.73 | 37.57 | 9 | 9 |
| | | | | Avg | 509,015 | 493,036 | 0.96 | 2,170 | 217.22 | 209.74 | 163 | 194 |
| | | | | High | 3,500,000 | 3,500,000 | 1.00 | 6,480 | 540.12 | 540.12 | 1,282 | 1,645 |
| Overall | 39 | 19,851,600 | 19,228,400 | Low | 78,900 | 62,100 | 0.79 | 632 | 47.73 | 37.57 | 9 | 9 |
| | | | | Avg | 509,015 | 493,036 | 0.96 | 2,170 | 217.22 | 209.74 | 163 | 194 |
| | | | | High | 3,500,000 | 3,500,000 | 1.00 | 6,480 | 540.12 | 540.12 | 1,282 | 1,645 |

Selection Criteria for Comparable Properties

Specified listings from the following search: Property type Residential; Status of 'Closed'; Sub-Type of ' Residential', ' Condo', ' Townhouse/Patio Home', ' Manufactured Home', ' Modular Home', 'Mobile Home'; City/Town Code of 'Sedona'; Close Date between '11/1/ 2014' and '11/30/2014'.

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